

# **COMPANY PROFILE**

# **Unity Services Limited**

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TABLE OF CONTENTS	Page number
Executive Summary	3
Date of Incorporation	3
Product Line	4
Organization and Management	5
Objective	5
List of Major Clients	6
List of Major Principals	7-8
Project References	9-12
List of Major Projects in Hand	12-13



## 1. Executive Summary

Unity Services Limited is a specialized company servicing the local hospitality industry in Bangladesh for more than 20 (twenty) years as an exclusive agent for internationally reputed manufacturers and suppliers like Assa Abloy, VingCard A. S. Norway (Card Lock), Elsafe International A. S. Norway (Digital In-Room Safe), Flecon Multi Systems, Singapore (Intelligent Guestroom Control System), Dometic Siegen GmbH, Germany (Formerly Electrolux Minibars), Dometic s.a.r.l., Luxembourg(Formerly Electrolux Medical System), Sico, USA (Banquet/Room Service), Hobart GmbH, Germany(Food Service Equipment), Foster International, UK (Cold Room & Refrigeration Equipment), Ambach, Italy(food Service Equipment), Electrolux Professional, Italy(Food Service Equipment), Alliance Laundry Systems, USA (Laundry equipment), Electrolux Laundry Systems, Sweden(Laundry Equipment), Lapauw, Belgium(laundry equipment), Forenta, USA(Laundry Finishing Equipment), Ilsa, Italy (Dry-Cleaning), Trevil, Italy (Finishing Equipment), Franke, Swizterland(Coffee Machine), Egro, Switzerland, Animo B. V., Netherlands(Tea/Coffee Urn), Somerville (Siam) Limited, Thailand (Specialized in Commercial Kitchen Planning and Designing and Supply and Installation), Leong Yew Machinery Pte Ltd, Singapore (Specialized in Commercial Laundry Planning, Designing and Supply and Installation), WELBILT Manufacturing (Thailand) Limited (Cold Rooms and Refrigeration Equipment), Tyco Fire & Safety Products, USA (ANSUL Fire Suppression Systems) etc.

Unity Services Limited has developed a considerable size of skilled work force to support the clients in the local hospitality market segment. With the experience of being active in this market segment for more than 20 (twenty) years Unity Services provides different management solutions for Planning, Budgeting and Implementation Process of the Projects in addition to their expertise on Supply, Installation, Testing, Commissioning and Warranty Support and Maintenance Support for all Supplied Equipment.

# 2. Date of Incorporation

Unity Services Limited was incorporated on October 26, 1994.

(Prior to that the same business was conducted through our sister concern The Mod Syndicate (P) Limited)



# 3. Product Line

# **Sector wise Product Line**

Sector	Products	
Hotel	-Electronic Cardlock, Electronic In-Room Safe, MiniBar, Guest Room Control System, Beds, Kitchen Equipment, Commercial Refrigeration, Kitchenware, Holloware, Flatware, Glassware, Laundry and Dry-cleaning equipment, Housekeeping Equipment, Laundry and Stewarding Chemicals, Banquet Equipment and Furniture, Carpet, Dance Floor, Fire Detection System, Fire Suppression System, etc.	
Food Service Facility	-Design, Supply, Installation and Commissioning of Commercial Kitchen, Refrigeration System, Cold Rooms, Bakery.  -Supply of Kitchenware, Holloware.	
Commercial Laundry	<ul> <li>-Design, Supply, Installation and Commissioning of Commercial Laundry and Drycleaning System.</li> <li>- Design, Supply, Installation and Commissioning of Hospital Laundry.</li> </ul>	
Healthcare	-Medical Refrigeration, Coldchain Equipment for Storage and Transportation of Vaccines. Blood Collection & Transfusion, Blood Cold Chain, Radiology & Imaging etc	
Telecommunication	-High Security Locking Solution.	



# 4. Organization and Management

#### **Board of Directors**

- Mohammad Jahangir Alam, Managing Director
- Md Nurul Islam, Director
- Mrs Shahin Akhtar, Director
- Mr Quazi Modabbir Rahman, Director
- Gp Capt SMA Khalid (retd), Director
- James Swapan Baidya, Director

#### **Consultants**

- ❖ Brig Gen Md Nuruzzaman Khan (ret'd)
- Engr. Nazrul Islam
- Mr. Patrick Gomes
- Mr Andry Lie (based in Singapore)

#### **Employees**

Unity Services Limited has got 45 experienced employees. Majority of the employees are technical hands. The technical team includes Senior Engineers, both graduate and diploma, and junior engineers and technicians.

#### **Objective**

Unity Services Limited is dedicated to serve the hospitality and healthcare market segments in Bangladesh with worldwide recognized and accepted brands and products and to provide after sales services and maintenance support to the valuable customers.



## 5. List of Major Clients

- Ruposhi Bangla Hotel (Formerly Dhaka Sheraton Hotel)
- > Pan Pacific Sonargaon Hotel
- > Radisson Water Garden Hotel
- ➤ The Westin Dhaka
- Le Meridien Dhaka
- Lake Shore Hotel
- > Royal Park Residence
- ➤ BRAC
- ➤ Biman Flight Catering Center (BFCC)
- > Grameenphone
- ➤ Robi: an AXIATA Company (formerly AKTEL)
- Banglalink
- ➤ Teletalk
- Expanded Programme for Immunization(EPI)
- Central Medical Stores Depot
- ➤ Bangladesh-American Tobacco Ltd
- Apollo Hospitals Limited
- Square Hospitals Limited
- Opsonin Chemicals Limited
- Incepta Pharmaceuticals Limited
- Chevron Bangladesh Limited
- Topclean Bangladesh Limited
- > Club Gelato
- ➤ BDR Hospital
- ➤ ICDDR'B (International Centre for Diarrhoeal Disease Research, Bangladesh)
- DUSAI Hotel & Resorts Ltd
- Ali General Hospitals
- Grand Sultan Tea Resort and Golf
- Olive Tree Food Services Limited



## 6. List of Major Principals

- Alliance Laundry Systems, USA
- Ambach Ali S.p.A, Italy
- Animo B.V. Netherlands
- Alto-Shaam, USA
- Assa Abloy Pte Limited, Singapore
- APELEM DMS Group, France
- Beach Ovens, Australia
- Blendtec, USA
- · Castelmac Group, Italy
- Chemforce Pte Limited, Singapore
- Convotherm Elektrogerate GmbH, Germany
- Crown Food Service Equipment, Canada
- Desmon Refrigeration Co. Ltd., China
- Dometic S.A.R.L, Luxembourg (Formerly Electrolux Medical Systems)
- Dometic Siegen Gmbh, Germany (Formerly Electrolux Minibar)
- Ecodas, France
- Electrolux Professional SPA., Italy
- Electrolux Laundry Systems, Sweden AB
- Elsafe International A.S. Norway
- Edelstahl Technik Ulm GmbH, Germany
- Faema SPA., Italy
- Franke Kaffeemaschine AG, Switzerland
- Forenta, USA
- Foster International, UK
- Flecon Multi Systems Pte Limited, Singapore



- GARLAND, Canada
- Genpia, South Korea
- Groen, USA
- Hobart GmbH, Germany
- Halton Manufacturing, Sdn, Bhd, Malaysia
- Ilsa, Italy
- Jumbo International, India
- Klenco (Singapore) Pte Limited, Singapore
- LMB Technologie GmbH, Germany
- Paderno Sambonet Group, Italy
- Rational International AG, Germany
- Robot Coupe, France
- Salvis AG, Switzerland
- Salva Industrial S. A. Spain
- Santos S.A.S. France
- Scimedix inc, South Korea
- Sico Asia Pte Limited, Singapore
- Simmons (SEA) Pte Ltd, Singapore
- Soehnle Professional GmbH & Co KG
- Somerville (Siam) Limited, Thailand
- TREVIL SRL, Italy
- Tyco Fire & Security Products, USA
- Vingcard A.S. Norway
- Vulcan, USA
- Welbilt Manufacturing (Thailand) Limited, Thailand



## 7. Project References:

#### **The Westin Dhaka**

- Supply, Installation & Commissioning of Commercial Kitchen Equipment.
- Supply, Installation & Commissioning of VingCard Electronic Card Lock system.
- Supply, Installation & Commissioning of ELSAFE Electronic In-Room Safes.
- Supply and Installation of DOMETIC Minibars
- Supply of SIMMONS HEAVENLY Beds.
- Supply and Installation of CCTV.
- Supply of Ironmongeries.
- Supply of Sambonet-Paderno Kitchenware and Flatware.
- Supply, Installation & Commissioing of Point-Of-Sales System,
- Supply of Housekeeping, Laundry and Stewarding Chemicals.
- Supply of Housekeeping Equipment.

#### Radisson Water Garden Hotel

- Design, Supply, Installation, Testing and Commissioning of Commercial Kitchen.
- Supply, Installation & Commissioning of ELSAFE Electronic In-Room Safes.
- Supply and Installation of DOMETIC Minibars.
- Supply of Housekeeping Equipment.
- Supply of Sambonet-Paderno Kitchenware.
- Supply of Banquet equipment.

#### Ruposhi Bangla Hotel (Formerly Dhaka Sheraton Hotel)

- Supply, Installation& Commissioning of VingCard Electronic Card Lock system.
- Supply, Installation & Commissioning of ELSAFE Electronic In-Room Safes.
- Supply, Installation, and Commissioning of FMS Guest Room Control System.
- Supply and Installation of ELECTROLUX/DOMETIC Minibars.
- Supply of SIMMONS BEAUTYREST MATTRESS.
- Supply, Installation & Commissioning of Commercial Kitchen Equipment.
- Supply, Installation and Commissioning of Laundry Equipment
- Supply of Sebel Banquet Furniture, SICO Banquet Equipment and Carpet
- Supply of Kitchenware, Flatware, Glassware
- Supply of Laundry, Housekeeping and Stewarding Chemicals.
- Supply, Installation & Commissioing of EGRO Fully Automatic Coffee Machine



#### Pan Pacific Sonargaon Hotel

- Supply, Installation, & Commissioning of VingCard Electronic Card Lock system.
- Supply, Installation & Commissioning of ELSAFE Electronic In-Room Safes.
- Supply and Installation of ELECTROLUX/DOMETIC Minibars.
- Supply, Installation & Commissioning of Commercial Kitchen Equipment.
- Supply, Installation, Testing and Commissioning of Laundry Equipment
- Supply of Banquet Furniture.
- Supply of Kitchenware, Flatware, Glassware.

#### Lake Shore Hotel, Dhaka

- Supply, Installation and Commissioning of VingCard Electronic Card Lock system.
- Supply, Installation and Commissioning of ELSAFE Electronic In-Room Safes.
- Supply, Installation and Commissioning of FMS Guest Room Control System.
- Supply and Installation of DOMETIC Minibars

#### Sweet Dream Hotel, Dhaka

- Design, Supply, Installation & Commissioning of Commercial Kitchen Equipment.
- Supply, Installation & Commissioning of VingCard Mechanical Card Lock system.
- Supply, Installation & Commissioning of ELSAFE Electronic In-Room Safes.
- Supply, Installation & Commissioning of FMS Guest Room Control System.
- Supply and Installation of DOMETIC Minibars

#### Best Western La Vinci Hotel, Dhaka

- Supply, Installation & Commissioning of VingCard Mechanical Card Lock system.
- Supply, Installation & Commissioning of ELSAFE Electronic In-Room Safe.

#### Orchard Plaza Hotel, Dhaka

• Supply, Installation & Commissioning of VingCard Mechanical Card Lock system.

#### Royal Park Hotel, Dhaka

- Supply and Installation of Carpet.
- Supply and Installation of Kitchen Equipment.

#### Grameenphone

- Design, Supply, Installation, Testing & Commissioning of Commercial Kitchen Equipment.
- Supply of Sambonet-Paderno Kitchenware, Flatware.
- Supply of High Security Locking Systems



#### **Bangla Link**

Supply of High Security Locking Systems

#### **ROBI**

Supply of High Security Locking Systems

#### Square Hospitals Limited, Dhaka

- Design, Supply, Installation & Commissioning of Cafeteria Kitchen Equipment.
- Design, Supply, Installation & Commissioning of Commercial Laundry Equipment.
- Supply of Laundry and Stewarding Chemicals.
- Supply of Blood Bank Equipment

#### **BDR Hospital**

- Design, Supply, Installation & Commissioning of Commercial Kitchen Equipment.
- Design, Supply, Installation & Commissioning of Hospital Laundry Equipment.

#### ICDDR'B Dhaka

- Design, Supply, Installation & Commissioning of Hospital Laundry Equipment.
- Supply of Medical Refrigeration Equipment

#### Apollo Hospitals, Dhaka

Supply of Blood Bank Equipment

#### BIRDEM, Dhaka

Supply of Medical Refrigeration Equipment

#### **Chevron Bangladesh Block 12 Limited**

- Design, Supply, Installation & Commissioning of Commercial Kitchen Equipment.
- Design, Supply, Installation & Commissioning of Commercial Laundry Equipment.

#### Chevron Bangladesh Block 13 Limited

- Design, Supply, Installation & Commissioning of Commercial Kitchen Equipment.
- Design, Supply, Installation & Commissioning of Commercial Laundry Equipment.

#### **Chevron Bangladesh Block 14 Limited**

Design, Supply, Installation & Commissioning of Commercial Laundry Equipment.



#### Bangladesh-American Tobacco Ltd

• Design, Supply, Installation & Commissioning of Commercial Kitchen Equipment.

#### **Biman Flight Catering Center (BFCC)**

Supply, Installation & Commissioning of Commercial Kitchen Equipment.

#### **Opsonin Chemicals Limited**

• Design, Supply, Installation & Commissioning of Commercial Kitchen Equipment.

#### Glaxo Welcome Bangladesh Limited, Dhaka

Supply, Installation & Commissioning of Walk-In- Chiller

#### Central Medical Stores Dhaka (CMSD)

- Supply, Installation & Commissioning of Walk-In-Chiller
- Supply of Cold Chain Equipment

## **Expanded Programme for Immunization(EPI), Ministry of Health**

Supply, Installation of Cold Chain Equipment for storage and transport of Vaccines

#### Roche, Dhaka

Supply, Installation & Commissioning of Walk-In-Chiller

#### **Topclean Bangladesh Limited**

- Design, Supply, Installation, & Commissioning of Commercial Laundry Equipment.
- Supply of Laundry Chemicals.

#### Club Gelato

 Design, Supply, Installation & Commissioning of Icecream, Bakery and Refrigeration Equipment.

## 8. List of Major Projects in hand:

- Design, Supply, Installatio & Commissioning of Commercial Kitchen and Laundry of DUSAI Hotel & Resorts Ltd. in Moulvibazar.
- Design, Supply, Installation, Commissioning of Commercial Kitchen of Olive Tree Foods Limited in Dhaka.



- Design, Supply, Installation & Commissioning of Commercial Kitchen of Ali General Hospitals in Dhaka.
- Design, Supply, Installation & Commissioning of Hospital Laundry of Ali General Hospitals in Dhaka.
- Design, Supply, Installation, & Commissioning of Commercial Kitchen at Kabana Restaurant for Grand Sultan Tea Resort and Golf, Srimongol, Moulavi Bazar.
- Design, Supply, Installation & Commissioning of Commercial Laundry for Grand Sultan Tea Resort and Golf, Srimongol, Moulavi Bazar.
- Supply of Cold Chain Equipment for EPI (Expanded Program on Immunization).
- Supply of High Security Locking solutions for Banglalink.
- Supply of High Security Locking solutions for ROBI.
- Upgrading of High Security Locking Solutions for Grameenphone.
- Development of Lay-out Design, BOQ, and Equipment Specification for Kitchen & Laundry at Grand Sultan Tea Resort and Golf, Srimongol, Moulavi Bazar.
- Design, Supply, Installation, Testing and Commissioning of Temperature Control Systems at Biman Flight Catering Center (BFCC).
- Design, supply, installation, commissioning of Bakery and Icecream Production facilities for Planet 2000 Limited., Dhaka.
- Design, Supply, Installation & Commissioning of Walk-In-Coolers (Qty-10 nos) for storage of Vaccines at EPI, Mohakhali, Dhaka.
- Design, Supply, Installation & Commissioning of Kitchen Extension Project of Square Hospitals Limited, Dhaka.
- Design Supply, Installation & Commissioning of Kitchen of Chevron Bangladesh Block Twelve Limited, Bibiyana Extension Project.
- Supply, Installation & Commissioning of Commercial Laundry at Le Meridian Dhaka.
- Supply, Installation & Commissioning of Commercial Kitchen at Le Meridian Dhaka.
- Supply, Installation & Commissioning of VingCard 3G RFID Door Locks at Le Meridian Dhaka.
- Supply, Installation and Commissioning of Solar Vaccine Refrigerator/Freezer at EPI, Ministry of Health,
- Supply, Installation and commissioning of Ice Lined Refrigerator(ILR) for storage of Vaccine at EPI under Ministry of Health.